

Alta Via SnapAddy integration for NetSuite

The Alta Via SnapAddy integration for NetSuite automises the process of migrating contacts and visit reports data from SnapAddy's "**Grabber**" and "**VisitReport**" into NetSuite.

Here's a quick description of the tools:

EsnapADDY Grabber

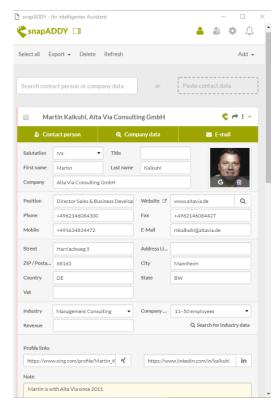
The SnapAddy grabber automatically collects contact data from different data sources like email signatures, business cards, web pages and enriches them with information such as company details, additional company contact, email addresses and business networks such as LinkedIn and XING.

Features:

Contact Person Search
Email Validator
Contact Page Crawler
Business Cards Scanner

CRM Updater Adress Grabber **NetSuite-Integration**

More details about the grabber here: $\underline{\text{https://www.snapaddy.com/en/snapaddy-grabber.html}}$



SnapADDY VisitReport

SnapAddy's VisitReport creates digital visitor reports for trade fairs exhibitions. The old fashioned lead management in the field of external service and at a trade fair with paper-based visit reports is too complicated, takes too long and the organization effort is too high when you have to manage many paper sheets. With the new digital lead management visit reports are recorded within minutes and then transferred into **NetSuite**. Follow-ups can be work on by your office stuff at the end of the trade show each day and your customer is supplied with the bewished information.

Features:

Create Questionnaires Sketches & Drawings Offline availability Business Card Scanner Attachments via pictures Multilingual_Reportings

NetSuite-Integration

More details about the grabber here: https://www.snapaddy.com/en/snapaddy-visitreport.html

ORACLE' + NETSUITE Integration

Data from the **Grabber or the VisitReport** are transferred directly into **NetSuite** as a contact, LEAD, company, partner or vendor through Alta Via's SnapAddy integration. Alternatively, you can use a custom record from where you individually decide whether you like to create a contact, LEAD, company, partner or vendor, check for duplicates or have your own feature build in.

